

City of San Antonio Bid Tabulation

Opened: May 28, 2004						
For: Annual Contract for Replacement of Automotive Glass						
A100-05		MkR	Affordable Windshield Solutions, LLC	Alamo Auto Glass	Clear Glass of SA	Hill Country Glass dba Glass Doctor
			5700 IH-10 West	2818 S. Zarzamora	4845 Gold Field	6400 IH-10 West
			San Antonio, TX 78201	San Antonio, TX 78225	San Antonio, TX 78218	Balcones Heights, TX 78201
Item	Description					
1	Safety Plate or Safety Sheet Glass, Cut Out to Pattern, and all Curved					
A.	Domestic Curved Windshields					
1	Percent of discount offered	68%	76%	75.2%	80%	
2	Product identification	PPG / LOF	PPG	OEM	PPG / Pilkington (LOF)	
3	Type price schedule	NAGS	NAGS	02/04 NAGS	Dealer	
4	Price schedule number	2004 Spring	Spring 2004 Edition	May-04	6.5 Mainstreet	
5	Date of price schedule	5/3/2004	5/3/2004	5/1/2004	5/3/2004	
6	Price schedule column on which discount is based	Benchmark Calculator	"Price"	NAGS	NAGS	
B.	Domestic Curved Except Windshields					
1	Percent of discount offered	68%	76%	75.2%	75%	
2	Product identification	PPG / LOF	PPG	OEM	PPG / Pilkington (LOF)	
3	Type price schedule	NAGS	NAGS	02/04 NAGS	Dealer	
4	Price schedule number	2004 Spring	Spring 2004 Edition	May-04	6.5 Mainstreet	
5	Date of price schedule	5/3/2004	5/3/2004	5/1/2004	5/3/2004	
6	Price schedule column on which discount is based	Benchmark Calculator	"Price"	05/04 NAGS	NAGS	
C.	Domestic Flat Laminated					
1	Percent of discount offered	68%	76%	75.2%	80%	
2	Product identification	PPG / LOF	PPG	OEM	PPG / Pilkington (LOF)	
3	Type price schedule	NAGS	NAGS	02/04 NAGS	Dealer	
4	Price schedule number	2004 Spring	Spring 2004 Edition	May-04	6.5 Mainstreet	
5	Date of price schedule	5/3/2004	5/3/2004	5/1/2004	5/3/2004	
6	Price schedule column on which discount is based	Benchmark Calculator	"Price"	05/04 NAGS	NAGS	
D.	Domestic Flat Tempered					
1	Percent of discount offered	68%	76%	75.2%	75%	
2	Product identification	PPG / LOF	PPG	OEM	PPG / Pilkington (LOF)	
3	Type price schedule	NAGS	NAGS	02/04 NAGS	Dealer	
4	Price schedule number	2004 Spring	Spring 2004 Edition	May-04	6.5 Mainstreet	
5	Date of price schedule	5/3/2004	5/3/2004	5/1/2004	5/3/2004	
6	Price schedule column on which discount is based	Benchmark Calculator	"Price"	05/04 NAGS	NAGS	
E.	Foreign Curved Windshields					
1	Percent of discount offered	68%	76%	75.2%	80%	
2	Product identification	PPG / LOF	PPG	OEM	PPG / Pilkington (LOF)	
3	Type price schedule	NAGS	NAGS	02/04 NAGS	Dealer	
4	Price schedule number	2004 Spring	Spring 2004 Edition	May-04	6.5 Mainstreet	
5	Date of price schedule	5/3/2004	5/3/2004	5/1/2004	5/3/2004	
6	Price schedule column on which discount is based	Benchmark Calculator	"Price"	05/04 NAGS	NAGS	

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A100-05		MkR	Affordable Windshield Solutions, LLC	Alamo Auto Glass	Clear Glass of SA	Hill Country Glass dba Glass Doctor
			5700 IH-10 West	2818 S. Zarzamora	4845 Gold Field	6400 IH-10 West
			San Antonio, TX 78201	San Antonio, TX 78225	San Antonio, TX 78218	Balcones Heights, TX 78201
Item	Description					
F.	Foreign Curved Except Windshields					
1	Percent of discount offered	68%	76%	75.2%	75%	
2	Product identification	PPG / LOF	PPG	OEM	PPG / Pilkington (LOF)	
3	Type price schedule	NAGS	NAGS	02/04 NAGS	Dealer	
4	Price schedule number	2004 Spring	Spring 2004 Edition	May-04	6.5 Mainstreet	
5	Date of price schedule	5/3/2004	5/3/2004	5/1/2004	5/3/2004	
6	Price schedule column on which discount is based	Benchmark Calculator	"Price"	05/04 NAGS	NAGS	
G.	Foreign Flat Laminated					
1	Percent of discount offered	68%	76%	75.2%	80%	
2	Product identification	PPG / LOF	PPG	OEM	PPG / Pilkington (LOF)	
3	Type price schedule	NAGS	NAGS	02/04 NAGS	Dealer	
4	Price schedule number	2004 Spring	Spring 2004 Edition	May-04	6.5 Mainstreet	
5	Date of price schedule	5/3/2004	5/3/2004	5/1/2004	5/3/2004	
6	Price schedule column on which discount is based	Benchmark Calculator	"Price"	05/04 NAGS	NAGS	
H.	Foreign Flat Tempered					
1	Percent of discount offered	68%	76%	75.2%	75%	
2	Product identification	PPG / LOF	PPG	OEM	PPG / Pilkington (LOF)	
3	Type price schedule	NAGS	NAGS	02/04 NAGS	Dealer	
4	Price schedule number	2004 Spring	Spring 2004 Edition	May-04	6.5 Mainstreet	
5	Date of price schedule	5/3/2004	5/3/2004	5/1/2004	5/3/2004	
6	Price schedule column on which discount is based	Benchmark Calculator	"Price"	05/04 NAGS	NAGS	
2	Installation kits for curved windshield/back glass	\$20.00	No Charge	No Charge	\$10.00	
3	Installation Charges					
A.	Curved door glass, full door	No Charge	No Charge	No Charge	\$35.00	
B.	Curved door glass, with vent assembly	No Charge	No Charge	No Charge	\$35.00	
C.	Curved windshield, one piece, passenger car	No Charge	No Charge	No Charge	\$35.00	
D.	Curved windshield, two piece, truck	No Charge	No Charge	No Charge	\$35.00	
E.	Flat windshield, one piece, truck	No Charge	No Charge	No Charge	\$35.00	
F.	Flat windshield, two piece, truck	No Charge	No Charge	No Charge	\$35.00	
G.	Curved quarter glass, passenger car	No Charge	No Charge	No Charge	\$35.00	
H.	Flat quarter glass, trucks	No Charge	No Charge	No Charge	\$35.00	
I.	Curved vent glass, passenger car	No Charge	No Charge	No Charge	\$35.00	
J.	Flat vent glass, trucks	No Charge	No Charge	No Charge	\$35.00	
K.	Rear door curved glass, passenger car	No Charge	No Charge	No Charge	\$35.00	
L.	Back glass curved, passenger car	No Charge	No Charge	No Charge	\$35.00	
M.	Back glass flat, truck	No Charge	No Charge	No Charge	\$35.00	
N.	Door glass flat, truck	No Charge	No Charge	No Charge	\$35.00	

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For: Annual Contract for Replacement of Automotive Glass					
A100-05 MkR		Affordable Windshield Solutions, LLC	Alamo Auto Glass	Clear Glass of SA	Hill Country Glass dba Glass Doctor
		5700 IH-10 West	2818 S. Zarzamora	4845 Gold Field	6400 IH-10 West
		San Antonio, TX 78201	San Antonio, TX 78225	San Antonio, TX 78218	Balcones Heights, TX 78201
Item	Description				
4	Labor charge for special work per hour	\$12.00	\$15.00	\$10.50	\$35.00
5	Delivery and Service				
A.	Repairs / Replacements will be completed within	1 Day	1 Day	1 Day	2 Days
B.	Business hours	8 AM to 6 PM	8 AM to 5:30 PM	7:30 AM to 5:30 PM	8 AM to 5 PM
		6 days per week	6 days per week	5 days per week	5days per week
C.	Re-stocking orders are placed every	24 hours	7 Days	2 Days	3 Days
	on (day of week)		Monday	Monday & Wednesday	Tuesday & Friday
	Terms	Net 30	Net 30	2%-10	2%-30

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Opened: May 28, 2004		
For: Annual Contract for Replacement of Automotive Glass		
A100-05		MkR
		Safelite Fulfillment, Inc.
		11025 Landmark Drive
		San Antonio, TX 78233
Item	Description	
1	Safety Plate or Safety Sheet Glass, Cut Out to Pattern, and all Curved	
A.	Domestic Curved Windshields	
1	Percent of discount offered	76%
2	Product identification	Safelite Glass
3	Type price schedule	NAGS
4	Price schedule number	Not Given
5	Date of price schedule	5/3/2004
6	Price schedule column on which discount is based	Not Given
B.	Domestic Curved Except Windshields	
1	Percent of discount offered	63%
2	Product identification	Safelite Glass
3	Type price schedule	Not Given
4	Price schedule number	Not Given
5	Date of price schedule	5/3/2004
6	Price schedule column on which discount is based	Not Given
C.	Domestic Flat Laminated	
1	Percent of discount offered	60%
2	Product identification	Not Given
3	Type price schedule	Not Given
4	Price schedule number	Not Given
5	Date of price schedule	5/3/2004
6	Price schedule column on which discount is based	Not Given
D.	Domestic Flat Tempered	
1	Percent of discount offered	60%
2	Product identification	Not Given
3	Type price schedule	Not Given
4	Price schedule number	Not Given
5	Date of price schedule	5/3/2004
6	Price schedule column on which discount is based	Not Given
E.	Foreign Curved Windshields	
1	Percent of discount offered	76%
2	Product identification	Not Given
3	Type price schedule	Not Given
4	Price schedule number	Not Given
5	Date of price schedule	5/3/2004
6	Price schedule column on which discount is based	Not Given

City of San Antonio Bid Tabulation

Opened: May 28, 2004		Safelite Fulfillment, Inc. 11025 Landmark Drive San Antonio, TX 78233
For: Annual Contract for Replacement of Automotive Glass		
A100-05	MkR	
Item	Description	
F.	Foreign Curved Except Windshields	
1	Percent of discount offered	63%
2	Product identification	Not Given
3	Type price schedule	Not Given
4	Price schedule number	Not Given
5	Date of price schedule	5/3/2004
6	Price schedule column on which discount is based	Not Given
G.	Foreign Flat Laminated	
1	Percent of discount offered	60%
2	Product identification	Not Given
3	Type price schedule	Not Given
4	Price schedule number	Not Given
5	Date of price schedule	5/3/2004
6	Price schedule column on which discount is based	Not Given
H.	Foreign Flat Tempered	
1	Percent of discount offered	60%
2	Product identification	Not Given
3	Type price schedule	Not Given
4	Price schedule number	Not Given
5	Date of price schedule	5/3/2004
6	Price schedule column on which discount is based	Not Given
2	Installation kits for curved windshield/back glass	No Charge
3	Installation Charges	
A.	Curved door glass, full door	\$20.00
B.	Curved door glass, with vent assembly	\$20.00
C.	Curved windshield, one piece, passenger car	\$20.00
D.	Curved windshield, two piece, truck	\$20.00
E.	Flat windshield, one piece, truck	\$20.00
F.	Flat windshield, two piece, truck	\$20.00
G.	Curved quarter glass, passenger car	\$20.00
H.	Flat quarter glass, trucks	\$20.00
I.	Curved vent glass, passenger car	\$20.00
J.	Flat vent glass, trucks	\$20.00
K.	Rear door curved glass, passenger car	\$20.00
L.	Back glass curved, passenger car	\$20.00
M.	Back glass flat, truck	\$20.00
N.	Door glass flat, truck	\$20.00

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Opened: May 28, 2004		Safelite Fulfillment, Inc. 11025 Landmark Drive San Antonio, TX 78233
For: Annual Contract for Replacement of Automotive Glass		
A100-05	MkR	
Item	Description	
4	Labor charge for special work per hour	\$15.00
5	Delivery and Service	
A.	Repairs / Replacements will be completed within	1 Day
B.	Business hours	8 AM to 5 PM 5days per week
C.	Re-stocking orders are placed every on (day of week)	1 Day Every Day
	Terms	Net 30